



2023/24

# CORPORATE HOSPITALITY



**STRONGER AS ONE**

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# MESSAGE

## WELCOME PERTH WILDCATS FAMILY:

The 2022/23 NBL season delivered a lot of entertainment, excitement and many milestones. The club returned to playing finals basketball under Perth Wildcats first year Head Coach John Rillie and the goal for the upcoming season, as always, is to win the championship.

The Perth Wildcats Game Day is unrivalled in Australian sport and last season we celebrated the NBL's Indigenous Round and Heritage Round, as well as hosting the NBL's first Pride Round. The club also held the annual Pink Game and the very first Open-Air Game, which were all a huge success.

Our corporate partners and members are a big reason why our club is so successful and we hope you will join us for the 2023-24 NBL season as we continue to inspire and entertain all West Australians through Excellence.







DIAMOND

# DIAMOND

## PREMIUM SEASON EXPERIENCE

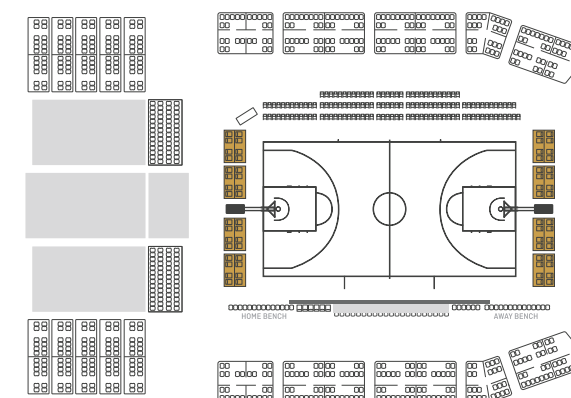
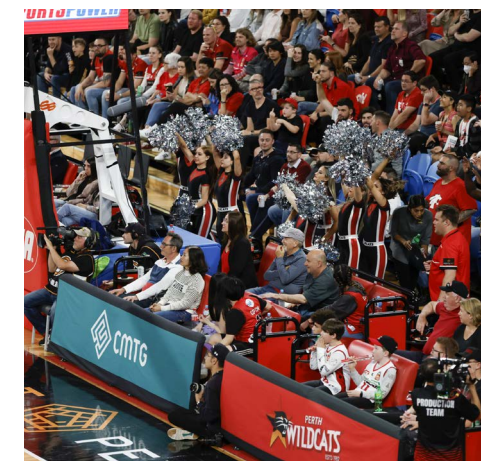
A **Diamond corporate box** at the Perth Wildcats offers the ultimate in corporate hospitality. Seated within centimetres of the court. The comfort and service is second to none. Our Diamond corporate boxes feature luxurious leather oversized seating located on the baseline of the court, which is great for entertaining important clients or relaxing with friends for a great night out!



### DIAMOND INCLUSIONS:

- ✓ Corporate seating to all 14 Perth Wildcats regular season home games.
- ✓ VIP parking located underneath Perth Arena (one parking pass per four seats)
- ✓ Premium signage on the front of the corporate box
- ✓ Access to premium food and beverage in-seat hospitality (additional fee for service)
- ✓ Entry to the post-game members function at every home game
- ✓ A table of 10 to the Perth Wildcats MVP Ball
- ✓ An invitation to two of the Perth Wildcats corporate sundowners
- ✓ A ticket to the Perth Wildcats season launch
- ✓ Receive a 20% discount on full priced Perth Wildcats merchandise (Some exclusions apply)

*Please note: All corporate seats purchased for the regular season must also be purchased for all Perth Wildcats home finals at a prorated cost.*



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### INVESTMENT:

- 4 SEAT BOX \$36,750 + GST
- 8 SEAT BOX \$67,200 + GST



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# VIP

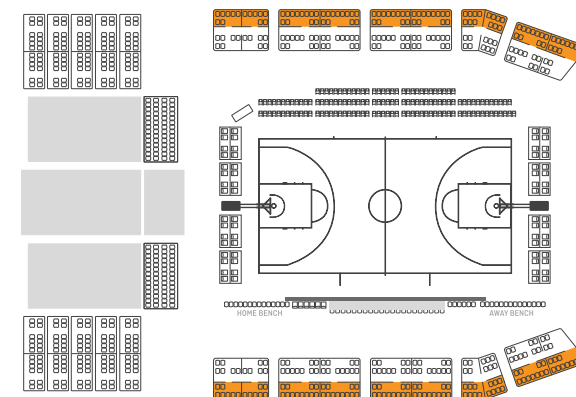
## PREMIUM SEASON EXPERIENCE

**VIP corporate boxes** offer the perfect opportunity to entertain clients. Our VIP corporate boxes are located in a premium elevated position along the length of the court, providing you with a fantastic view of all the action.

### VIP INCLUSIONS:

- ✓ Corporate seating to all 14 Perth Wildcats regular season home games.
- ✓ VIP parking located underneath Perth Arena (one parking pass per four seats)
- ✓ Company logo on the front of the corporate box
- ✓ Access to premium food and beverage in-seat hospitality (additional fee for service)
- ✓ Entry to the post-game members function at every home game
- ✓ A table of 10 to the Perth Wildcats MVP Ball
- ✓ An invitation to two of the Perth Wildcats corporate sundowners
- ✓ A ticket to the Perth Wildcats season launch
- ✓ Receive a 20% discount on full priced Perth Wildcats merchandise (Some exclusions apply)

*Please note: All corporate seats purchased for the regular season must also be purchased for all Perth Wildcats home finals at a prorated cost.*



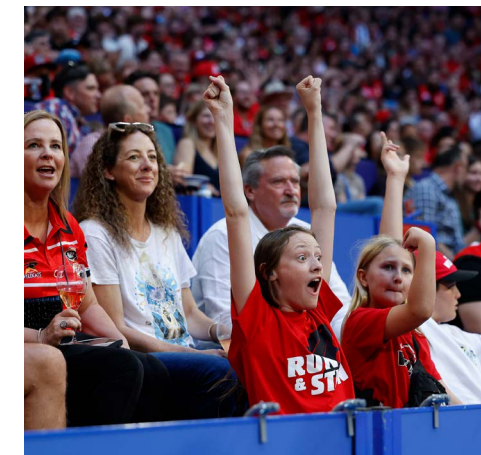
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### INVESTMENT:

6	SEAT BOX	\$35,000 + GST
7	SEAT BOX	\$40,150 + GST
10	SEAT BOX	\$52,750 + GST
11	SEAT BOX	\$58,200 + GST
12	SEAT BOX	\$62,800 + GST



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# EXECUTIVE

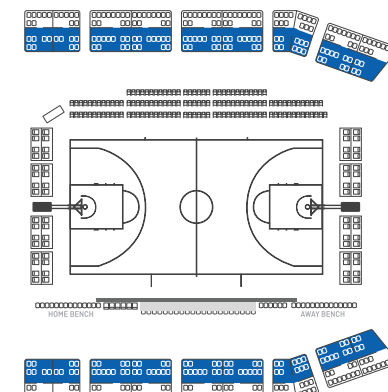
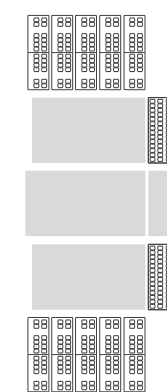
## PREMIUM SEASON EXPERIENCE

Enjoy all the game day excitement from your own Executive corporate box. **Executive corporate boxes** are located in the first two rows of the stadium along the length of the court, providing an up close view of the action.\*

## EXECUTIVE INCLUSIONS:

- ✓ Corporate seating to all 14 Perth Wildcats regular season home games.
- ✓ VIP parking located underneath Perth Arena (one parking pass per four seats)
- ✓ Company logo on the front of the corporate box
- ✓ Access to premium food and beverage in-seat hospitality (additional fee for service)
- ✓ Entry to the post-game members function at every home game
- ✓ A table of 10 to the Perth Wildcats MVP Ball
- ✓ An invitation to two of the Perth Wildcats corporate sundowners
- ✓ A ticket to the Perth Wildcats season launch
- ✓ Receive a 20% discount on full priced Perth Wildcats merchandise (Some exclusions apply)

*\*Some slight sight restrictions in the front row of the corporate box may occur when crowd or team bench is standing. Please note: All corporate seats purchased for the regular season must also be purchased for all Perth Wildcats home finals at a prorated cost.*



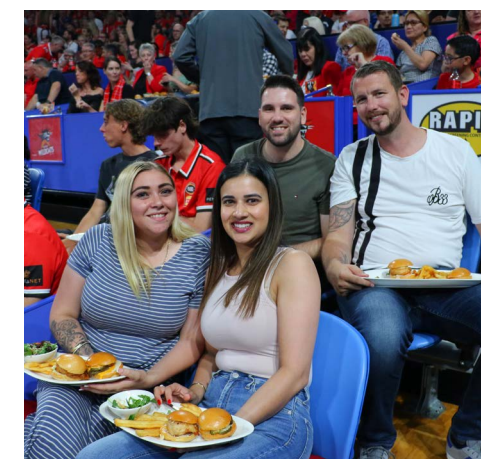
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## INVESTMENT:

4	SEAT BOX	\$22,700 + GST
6	SEAT BOX	\$31,400 + GST
7	SEAT BOX	\$35,000 + GST



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GOLD

# GOLD

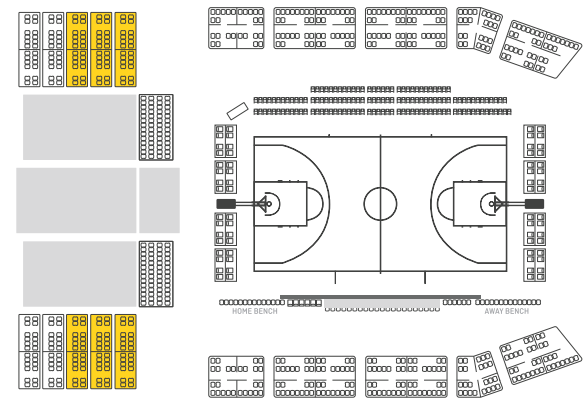
## PREMIUM SEASON EXPERIENCE

**Gold corporate boxes** provide you and your guests with a great elevated view of the entire court. They are also very spacious, providing ample room to network and converse with your guests throughout the game.

### GOLD INCLUSIONS:

- ✓ Corporate seating to all 14 Perth Wildcats regular season home games.
- ✓ VIP parking located underneath Perth Arena (one parking pass per four seats)
- ✓ Company logo on the front of the corporate box
- ✓ Access to premium food and beverage in-seat hospitality (additional fee for service)
- ✓ Entry to the post-game members function at every home game
- ✓ An invitation to two of the Perth Wildcats corporate sundowners
- ✓ A ticket to the Perth Wildcats season launch
- ✓ Receive a 20% discount on full priced Perth Wildcats merchandise (Some exclusions apply)

*Please note: All corporate seats purchased for the regular season must also be purchased for all Perth Wildcats home finals at a prorated cost.*



### INVESTMENT:

- 4 SEAT BOX \$14,800 + GST
- 8 SEAT BOX \$29,200 + GST
- 12 SEAT BOX \$41,900 + GST



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SILVER

# SILVER

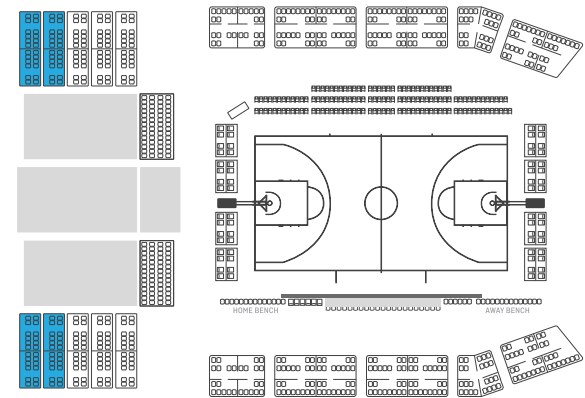
## PREMIUM SEASON EXPERIENCE

**Silver corporate boxes** provide you and your guests with a great elevated view of the entire court. They are also very spacious, providing ample room to network and converse with your guests throughout the game.

## SILVER INCLUSIONS:

- ✓ Corporate seating to all 14 Perth Wildcats regular season home games.
- ✓ VIP parking located underneath Perth Arena (one parking pass per four seats)
- ✓ Company logo on the front of the corporate box
- ✓ Access to premium food and beverage in-seat hospitality (additional fee for service)
- ✓ Entry to the post-game members function at every home game
- ✓ An invitation to two of the Perth Wildcats corporate sundowners
- ✓ A ticket to the Perth Wildcats season launch
- ✓ Receive a 20% discount on full priced Perth Wildcats merchandise (Some exclusions apply)

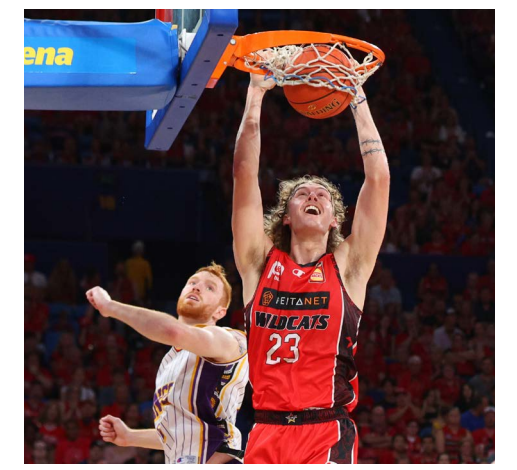
*Please note: All corporate seats purchased for the regular season must also be purchased for all Perth Wildcats home finals at a prorated cost.*



Watch Video

## INVESTMENT:

- 4 SEAT BOX \$11,800 + GST
- 8 SEAT BOX \$22,400 + GST
- 12 SEAT BOX \$31,500 + GST







# COURTSIDE PREMIUM GOLD

## PREMIUM SEASON EXPERIENCE

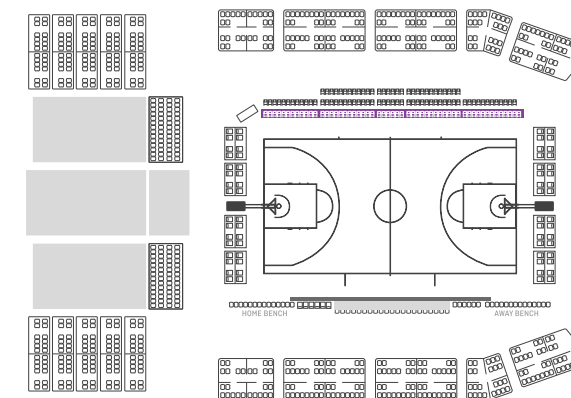
### FOR THE ULTIMATE BASKETBALL FAN!

You can't get any closer to the action than **Courtside Premium Gold** seats. Our **Courtside Premium Gold** seats offer the ultimate NBA-like experience with your feet on the court!

## COURTSIDE PREMIUM GOLD INCLUSIONS:

- ✓ Corporate seating to all 14 Perth Wildcats regular season home games.
- ✓ VIP parking located underneath Perth Arena (one parking pass per four seats)
- ✓ Seat cover with company logo (in white)
- ✓ Access to premium beverage in-seat hospitality (additional fee for service)
- ✓ Entry to the post-game members function at every home game
- ✓ An invitation to two of the Perth Wildcats corporate sundowners
- ✓ A ticket to the Perth Wildcats season launch
- ✓ Receive a 20% discount on full priced Perth Wildcats merchandise (Some exclusions apply)

*Please note: All corporate seats purchased for the regular season must also be purchased for all Perth Wildcats home finals at a prorated cost.*



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**INVESTMENT:**  
\$8,100 + GST PER SEAT







# COURTSIDE PREMIUM

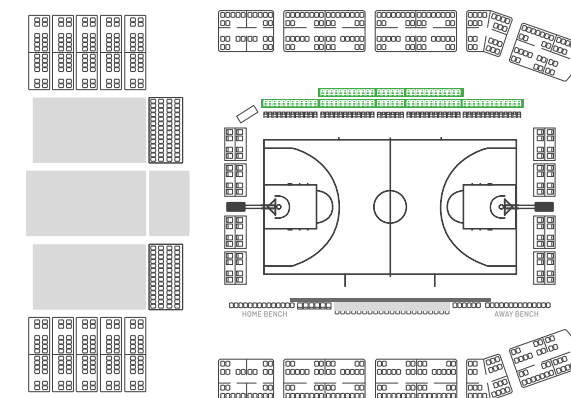
## PREMIUM SEASON EXPERIENCE

**Courtside Premium** seats are located at an arms-length from the court and offer a Hollywood-style experience. **Courtside Premium** seats are located in the second row along the sideline of the court.

## COURTSIDE PREMIUM INCLUSIONS:

- ✓ Corporate seating to all 14 Perth Wildcats regular season home games.
- ✓ VIP parking located underneath Perth Arena (one parking pass per four seats)
- ✓ Seat cover with company logo (in white)
- ✓ Access to premium beverage in-seat hospitality (additional fee for service)
- ✓ Entry to the post-game members function at every home game
- ✓ An invitation to two of the Perth Wildcats corporate sundowners
- ✓ A ticket to the Perth Wildcats season launch
- ✓ Receive a 20% discount on full priced Perth Wildcats merchandise (Some exclusions apply)

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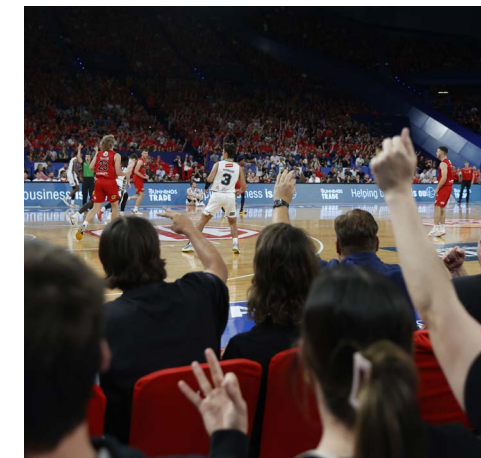
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## INVESTMENT:

2<sup>nd</sup> Row COURTSIDE \$5,100 + GST PER SEAT  
3<sup>rd</sup> Row COURTSIDE \$3,500 + GST PER SEAT



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# LEGENDS CLUB

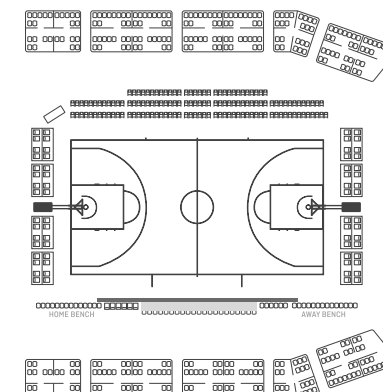
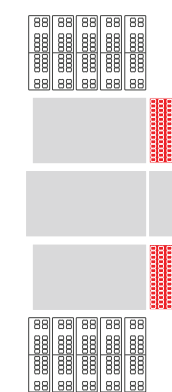
## PREMIUM SEASON EXPERIENCE

The Perth Wildcats **Legends Club** provides the perfect environment to network with your top clients and cultivate new business. The exclusive pre-game and post-game functions offer you the opportunity to hear from guest speakers and mix with other Perth Wildcats corporate partners.

### LEGENDS CLUB INCLUSIONS:

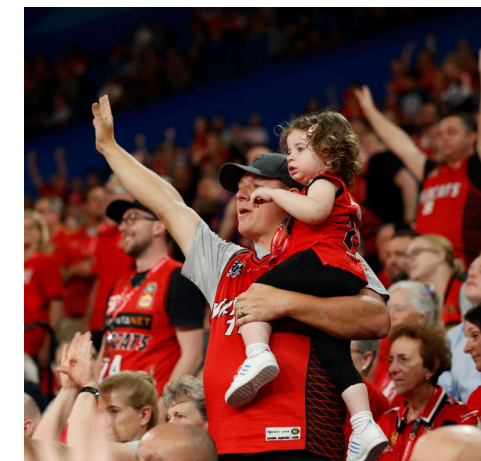
- ✓ Corporate seating to all 14 Perth Wildcats regular season home games.
- ✓ VIP parking located underneath Perth Arena (one parking pass per four seats)
- ✓ Entry into the Legends Club corporate pre-game function (Complimentary gourmet canapés and premium beverages served throughout the function)
- ✓ Seat cover with company logo (in white)
- ✓ Entry into the Legends Club corporate post-game function (Complimentary light refreshments served throughout the function, cash bar available for alcoholic beverages)
- ✓ An invitation to two of the Perth Wildcats corporate sundowners
- ✓ A ticket to the Perth Wildcats season launch
- ✓ Receive a 20% discount on full priced Perth Wildcats merchandise (Some exclusions apply)

*Please note: All corporate seats purchased for the regular season must also be purchased for all Perth Wildcats home finals at a prorated cost.*



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**INVESTMENT:**  
\$5,250 + GST PER SEAT







# CHAMPIONSHIP CORNER

## PREMIUM SEASON EXPERIENCE

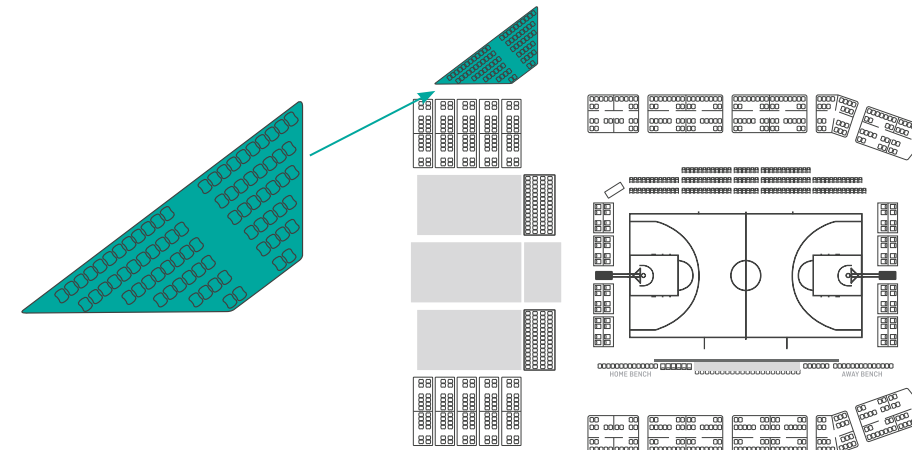
**Championship Corner** is the Perth Wildcats' newest corporate hospitality offering. With elevated positioning, it gives you and your clients the ability to view the whole game and experience the entertainment that the game night provides.

With premium drink service being provided throughout the game this is a great flexible way to host clients.

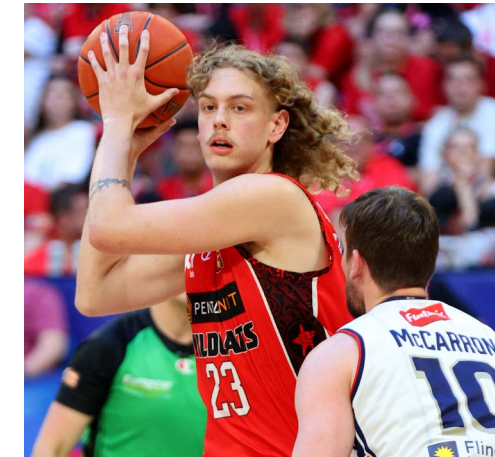
## CHAMPIONSHIP CORNER INCLUSIONS:

- ✓ Corporate seating to all 14 Perth Wildcats Regular season home games.
- ✓ VIP parking located underneath Perth Arena (one parking pass per four seats)
- ✓ Premium Beverages are served in this area from one hour prior to tip-off to the final siren.
- ✓ An invitation to two of the Perth Wildcats corporate sundowners
- ✓ A ticket to the Perth Wildcats season launch
- ✓ Receive a 20% discount on full priced Perth Wildcats merchandise (Some exclusions apply)

*Please note: All corporate seats purchased for the regular season must also be purchased for all Perth Wildcats home finals at a prorated cost.*



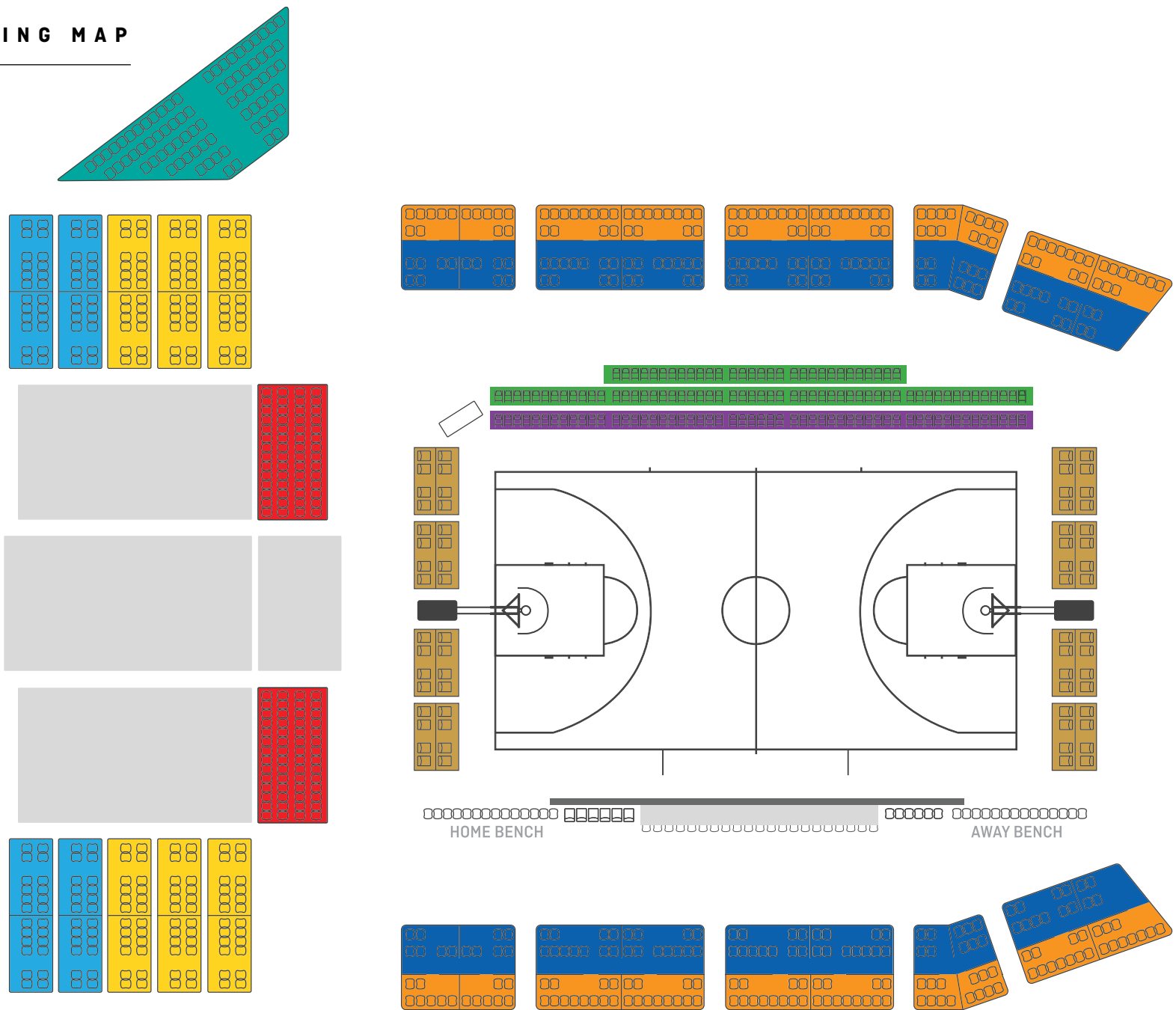
**INVESTMENT:**  
\$3,500 + GST PER SEAT





CORPORATE SEATING MAP

- DIAMOND
- EXECUTIVE
- VIP
- GOLD
- SILVER
- COURTSIDE PREMIUM GOLD
- COURTSIDE PREMIUM
- LEGENDS CLUB
- CHAMPIONSHIP CORNER



# PERTH WILDCATS MVP BALL

The Perth Wildcats Most Valuable Player (MVP) Gala Ball is one of the largest and most prestigious corporate events on Perth's social calendar. Held in the Grand Ballroom at Crown Perth and attracting up to 1,300 attendees, the night is jam packed full of entertainment and looks back at the season that was, recognising the teams outstanding achievements and performers.

The MVP Ball also raises significant funds to help support the club's community engagement program, Aspire. The Aspire program aims to provide inspiration and hope to children in disadvantaged communities and vulnerable situations across Perth. Our athletes are positive role models for children, encouraging and motivating them to set goals and aspire to reach their full potential.

## MVP BALL PRICING:

TABLE OF 10	\$2,950
SINGLE SEAT	\$295







*Ballpark*

## **BROADER SPORTING EVENTS, ENTERTAINMENT & HOSPITALITY OPPORTUNITIES.**

Ballpark has a range of hospitality experiences available for client engagement across almost every domestic and many leading international sports. With a Ballpark suite or hospitality option in most major Australian stadiums and a calendar full with bespoke experiences we are sure to have an amazing option for your clients.

Ballpark can provide a range of guest experiences across AFL, NRL, Cricket, Rugby Union, Racing, Tennis, F1 Grand Prix and many more.

Ballpark also creates VIP money-can't-buy experiences around the world, leveraging our access to high profile sporting stars and entertainers.



**Events that we have on offer with complete experiences include -**

- 2023 Darwin Cup Experience
- 2023 AFL Grand Final
- 2023 NRL Grand Final
- 2024 Magic Millions Gold Coast Race Day
- 2024 Karaka Million Auckland Race Day
- 2024 Super Bowl
- 2023 Kentucky Derby



# SUITES & TICKETING

Engage with your clients with the best tickets and corporate entertainment.

**Ballpark owns a number of suites all around the country in the best locations within stadiums including –**

- Optus Stadium (16 seats)
- MCG (18 seats)
- Marvel Stadium (32 seats)
- AAMI Park (18 seats)
- SCG (32 seats)
- Adelaide Oval (18 seats)

**Along with owning a number of suites for every event at stadiums, we also have a number of casual agreements giving us access to suites at the following stadiums –**

- CommBank Stadium (12 seats)
- Metricon Stadium (12 seats)
- The Gabba (12 seats)
- Suncorp Stadium (20 seats)
- Accor Stadium (20 seats)
- Cbus Stadium (14 seats)

**Along with the corporate suites, we also have an inventory of ticketing including –**

- Medallion Club tickets giving access to AFL at Marvel Stadium and MCG and Big Bash at Marvel Stadium
- Bankwest Club tickets giving access to all events at Optus Stadium
- Queensland Cricketers Club tickets giving access to AFL and Cricket events at The Gabba
- Western Force Legends Lounge tickets for Super Rugby Games at HBF Park
- NBL corporate ticketing for Melbourne United and Perth Wildcats home games

**Our team can piece together any client engagement solution, hospitality option or unique experience for you and your guests across much more than just the Perth Wildcats. Please feel free to enquire how we can help with a solution for any of these additional requirements.**

**Each Corporate suite you experience from Ballpark will always include premium food and beverages along with attention to detail in the service.**







## THE COMMERCIAL TEAM:

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